



Building resilience is key to your growth

We have just entered the first week in Level 1 of a long Lockdown, as well as the fourth quarter of 2020 and it is a reality that our economy is facing many headwinds...

[Read more...](#)



What is Business Coaching?

Business coaches help entrepreneurs, business owners, and professionals grow in a variety of ways. They receive payment and usually work on a fixed schedule to share actionable feedback, personalized advice, and growth plans for their clients to increase company revenue, accelerate their career, or increase business growth.

HubSpot lists ActionCOACH as one of the best Business Coaching firms globally

For CEOs, founders, and executives, it gets lonely at the top. Without a mentor and accountability partner, many business leaders find themselves hitting the ceiling of what they can achieve. Leaders help develop teams, and business coaches help develop leaders.

According to HubSpot—an international leader in marketing software development for inbound marketing, sales, and customer service—ActionCOACH Business Coaching is one of the leading business coaching firms in the world.

[Read the full article here](#)

Don't forget to sign up for November!



***Create the Roadmap
to Your Success...***

What if you could step out of your business for just one day every three months and get laser-focused on what you need to do to grow your business?

Failing to plan is planning to fail and for many business owners, who are caught up in the day to day of their business, finding time to plan for your business can seem impossible and finding the time to reflect on what's working and what isn't can be extremely difficult.

Here's how GrowthCLUB guarantees results in 90 days:

GrowthCLUB is a once a quarter workshop that makes creating tactical plans for your business both educational and fun. At GrowthCLUB, you are trained in strategies that will help you master your time, be clear on your priorities and equip you with the mindset and tools you need to achieve your goals. As we are still currently in Lockdown, this quarter's GrowthCLUBs will be mainly hosted virtually in the format of webinars. 2020 has been a challenging year for everyone and we have therefore decided to make this GrowthCLUB available at a special price to ensure that you as business owners are ready for 2021. Ask your coach for further details.

GrowthCLUB is a national event happening in the third week of November 2020 for the fourth quarter of this year. Find a coach in your area to book with now.

Find a coach in your area and book for GrowthCLUB

Testimonials



Coach Testimonial

Hein Kruger is based in Ballito, KZN. After 25 years in corporate, He decided he wanted to do meaningful work that would impact



Client Testimonial

We went out and asked some of our clients to send us a short clip telling us why they love their business coach so that we could

do meaningful work that would impact businesses, families and communities.

Hein bought into the ActionCOACH Vision of world abundance and he is now doing his part in taking business owners from merely being self-employed to knowledgeable business owners building their legacies.

[Watch the video here](#)

their business coach so that we could encourage our coaches during the last few, challenging months.

The responses were incredible! These are only a few, there are many more still to follow.

[Watch the video here](#)

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Whether you are looking for more information about business coaching, client testimonials, business hacks and tips, franchising information or just plain marketing know-hows, you can find it all on our YouTube channel. We are almost adding to it daily!

Don't miss out on the new content coming out regularly, once a month in this newsletter is not enough to keep you informed.

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In our blog



Results are deliberate, not accidental

Results. It's a small word that holds big expectations. We all want results, but do we really know what they are?

For most people, 'results' means achieving something, but therein lies the problem; 'something' is not specific; it's not a defined or expected outcome...

[Read more...](#)

In the media



Do you have what it takes to become an ActionCOACH Business Coach?

ActionCOACH's team of coaches are all passionate about business, helping others and making a contribution to the success of entrepreneurs and their communities.

The ActionCOACH candidate selection process is discerning and inclined towards applicants with an educational background and past business or managerial experience. The application process includes in-depth interviews, personality assessments and reference checks.

[Read more here to see if you qualify](#)

Referral is still the best form of marketing



Pay it forward with a coaching voucher

Do you know a business owner that would love some mentoring in their business? Perhaps a client of yours, a supplier or even yourself or a family member – as long as they are an existing business owner, there are two coaching vouchers available for redemption.

We believe in the power of paying it forward and are therefore giving these vouchers away. All you need to do is download the vouchers, find a coach in your area (on our website), get in touch with them and make an appointment. It's that easy.

[Download two FREE coaching vouchers worth R5 000](#)

Read our previous newsletters

[View them here](#)

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